

Dear Members,

We would like to inform you of the NEW DATE of our 7à 9 in May, "May 5, 2010, Wednesday". Please see below for event details.

7à 9 – Stress Management in Negotiation



Subject:

During this conference, Prof George Kohlrieser will explain that it is only by openly facing conflict that we can truly progress through the most difficult business challenges. He will reveal how the proven techniques and psychological insights used in hostage negotiation can be applied successfully to any personal or business relationship.

Prof George Kohlrieser will outline the seven key factors that anyone can use to remove the blocks that stand in the way of resolving tough problems, and he will show how business leaders in particular can develop and access the skills they need to create trust and a positive mind-set in their companies.

This conference will be the occasion for an interesting discussion between Prof George Kohlrieser and our association guests.

Lecturer:

- Professor George Kohlrieser is an organizational and clinical psychologist. He is also a police psychologist and hostage negotiator whose focus is on aggression management, hostage negotiations, and leadership in crisis situations. In the course of his work, he personally was taken hostage four times, once in a hospital emergency room, and three times in homes during domestic violence disputes. Each time using leadership skills, he successfully negotiated his way out. Dr. Kohlrieser has worked with the police, the military and humanitarian organizations in such hotspots as Israel, the Palestinian Territories, and Croatia, before and after the war, as well as with police departments and academies in the United States, The Netherlands, Germany, France, and India. In all, his work on leadership, conflict

resolution management, and negotiation has spanned some eighty-five countries in North and South America, Eastern and Western Europe, the Middle East, Asia, Africa, Australia, and New Zealand.

More information about Prof. Kohlrieser at <http://www.hostageatthetable.com/index-2.html>

When: (The date has changed **)**

- Wednesday, May 5, 2010 from 7PM to 9PM

Where:

Hotel Alpha Palmier
rue du Petit-Chêne 34
1003 Lausanne, Switzerland
021 555 59 99

Registration:

Please register directly to our MBA event registration page below, <http://www.gradueshec.ch/hec/MBAEvents.html>.

We kindly remind you that participation is free but seats are limited. The conference will be followed as usual by a “networking drink”.

We are at your disposal for further information or question at info@mbaheclausanne.ch

Thank you so much for your ceaseless support.

Your Alumni Committee